

# BARRETT TO SPEAK TO CHAMBER OF COMMERCE.

Address on Salesmanship First in Series of Business Conference.  
**COLONEL HOPE HAS ACCEPTED**  
 Vice-President of Carnegie Steel Company to Tell Richmond Business Men How to Secure New Industries—Ford's Agent to Speak.

Business economics will be taken up by the Richmond Chamber of Commerce in a series of monthly lectures. Some of the most practical men in American industrial affairs will be the speakers. The first meeting will be held in the auditorium of the Jefferson Hotel on Tuesday night.

The first speaker will be D. M. Barrett, of Detroit, secretary of the World's Salesmanship Congress. Mr. Barrett is recognized as one of the most practical men in his line, and his talk will deal with the great subject of salesmanship.

Arrangements for the series of meetings have been practically completed, and they will be carried on indefinitely. Several of the speakers have already accepted invitations and others who will appear will do so when dates that fit in with other engagements can be selected.

Among those who have accepted are Colonel H. P. Hope, vice-president of the Carnegie Steel Company. Colonel Hope will tell the members of the Chamber of Commerce how to increase the industrial life of the city by attracting new plants. He is chairman of the Pittsburgh Industrial Committee. Colonel Hope will deal with practical things, as he was highly successful in his work in Pittsburgh, which was carried on in connection with the Chamber of Commerce of that city.

**FORD'S WELFARE AGENT**  
 TO TELL OF HIS WORK

Dr. Samuel S. Marquis, head of the employees' welfare department of the Ford Automobile Company, will give a practical talk on work accomplished by his department. He will discuss the system followed by Henry Ford in dealing with his vast army of employees. This address will be of particular interest to business men employing large numbers of men and women.

The meetings will continue indefinitely, it being the plan of the Chamber to have one each month. No theoretical speakers will be engaged, as only practical experiences are desired, it being the intention of the Chamber to introduce to Richmond's business men the great economic ideas that have proved successful in the industrial and business world.

A good program is being arranged for the initial meeting on Tuesday night. Mr. Barrett will arrive early to attend to the preliminary matters. The meetings are for the entire membership of the Chamber of Commerce.

## CATLIN SHOCKED WHEN CAR RUNS INTO LIVE WIRE

Jumps From Automobile's Just Before It Plunges Over Embankment at Fifth and Hospital Streets.

William Catlin, of 517 Bank Street, was shocked and frightened last night when his automobile, equipped with a live wire near the intersection of Fifth and Hospital Streets. The car continued its course after Mr. Catlin had jumped out and worked itself over the embankment.

Mr. Catlin said last night that he was proceeding along Fifth Street and that a crowd of children yelled at him to stop. He did not pay attention to them because they frequently shout at him in passing. Before he could stop, however, he saw a wire right across his path. The wire caught against the windshield and top of the automobile and the blaze from the live wire ran all over the machine.

When he came to himself, Mr. Catlin said he was standing on the sidewalk and looking at the automobile going over the embankment. He had no recollection of jumping. In addition to being badly shaken up, he said that he was severely shocked by the electric current.

Believing that the chauffeur had been killed, a crowd of colored women worked themselves into a frenzy, as the car went over the embankment and the police were informed that a terrible accident had occurred. Officers from several stations rushed out to the scene of the accident, prepared for almost any emergency.

## GARNETT BECOMES COMMISSIONER'S HEAD

(Continued From First Page.)

of the Governor, the chairman of the State Corporation Commission and the Auditor of Public Accounts.

**PRENTISS TAKES SEAT**  
 ON SUPREME BENCH

Just before the reorganization of the State Corporation Commission, Judge Robert H. Prentiss, its former chairman, took his seat as a member of the Supreme Court of Appeals, succeeding, by the appointment of the Governor, Judge Richard H. Cardwell, president of the tribunal, who now retires to private life after a continuous service of twenty-one years on the State's appellate court. The retiring chief justice administered the oath of office to the court's newest member.

As the ranking justice, Judge George W. Harrison, who came to the Supreme Bench in the same year with Judge Cardwell, was promptly elected by his associates president of the court. The presiding judge is a member of the famous Harrison family of Virginia, and was born on his father's farm, near Staunton, on February 11, 1817.

After serving with distinction as a soldier in the Confederacy in the War between the States, he decided to take the law.

While the supply lasts we will offer these Shingles at \$3.75 per 1,000, delivered at depot in Richmond, and they are a bargain at this price. Let us show them to you.

## Montague Mfg. Co.

S. W. Corner Tenth and Main Streets, Richmond, Virginia.

## Will Address Chamber



D. M. BARRETT, Secretary of World's Salesmanship Congress.

up the practice of law, and entered the University of Virginia in the fall of 1879, remaining there until the summer of 1879. He was practicing law in Staunton when called to the Supreme Court.

A portrait of Judge Benjamin Watkins Layne, a former member of the court, was yesterday presented to the court by Isaac Diggs, for a long time a partner of the jurist. The presentation was made at the request of the family.

## EUROPEAN WAR PRISONERS IN ONE BIG BROTHERHOOD

Railroad A. M. C. A. Canvassers Hear of Work Done by International Organization.

Canvassers in the campaign for 1,500 new members for the Railroad Young Men's Christian Association last night were addressed by Dr. W. D. Weatherford, college secretary for the South for the international committee of the Young Men's Christian Association of America, speaking before a well-filled auditorium. Dr. Weatherford called attention to the work the Young Men's Christian Association is doing among the prisoners in the camps of the belligerent nations.

"When the war broke over Europe," said the speaker, "the Young Men's Christian Association was one of the first organizations to enter the field seeking to help the unfortunate. There are approximately 6,000,000 prisoners of war in Europe, and the Young Men's Christian Association has undertaken to organize these unfortunate in the great brotherhood. In the Young Men's Christian Association there is a moral life which spreads over the face of the universe."

Dr. Weatherford was followed by M. Flanagan, master mechanic of the Chesapeake and Ohio, J. F. Bryant, assistant superintendent of the Chesapeake and Ohio, G. K. Roper, general secretary of the Railroad Young Men's Christian Association for the Southern Division, W. H. Merritt, secretary to W. D. Duke, of the Richmond, Fredericksburg and Potomac, and Secretary Thomas, of the local Railroad Young Men's Christian Association, all of whom made short addresses urging workers to greater efforts in pushing the membership campaign.

Since the campaign started on Tuesday morning a total of 400 new members have been secured for the Richmond association, \$1,150 for the entire country and \$1,551 for the southeastern division. The canvassers yesterday succeeded in enrolling fifty-six new members. Division E. H. L. Most, chairman, leading with nineteen.

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Believing that the chauffeur had been killed, a crowd of colored women worked themselves into a frenzy, as the car went over the embankment and the police were informed that a terrible accident had occurred. Officers from several stations rushed out to the scene of the accident, prepared for almost any emergency.

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# FIGHT TO RETAIN CONTROL OF PETROLEUM RESERVES

Life of United States Navy at Stake, Declares Assistant Secretary Roosevelt.

**MUST NOT REVERT TO COAL**

Opening Attack in Renewal of War in Congress Over Phelan Amendment, Designed to Protect Claims of California Operators.

(By Associated Press.)  
 CHICAGO, November 16.—The life of the United States Navy is at stake in the fight to retain government control of the California petroleum reserves, Assistant Secretary of the Navy Roosevelt asserted in a paper read here tonight at the closing session of the annual convention of the American Mining Congress.

"It may be set down as a definite conclusion," said the paper, "that the navy cannot revert to coal-burning vessels without enormous loss of efficiency, and, furthermore, the navy will not so revert."

The article is the Navy Department's opening attack in the renewal of the fight in Congress over the Phelan amendment to the general oil land bill designed to protect the claims of California operators. Navy officials have insisted that the policy of building oil-burning ships could not be carried out if the amendment prevailed, and Secretary Daniels appealed directly to President Wilson during the last session of Congress.

Mr. Roosevelt's paper declared that all fuel for the navy must increase speed and cruising radius, control of smoke for smoke screens, reduced fire-room forces by 55 per cent, refueling at sea with an increased efficiency of 25 per cent, ability to sustain maximum speed for long periods of time, without clogging funnels, flexibility in speed, and, finally, greater safety from submarines, as in modern American ships the fuel oil is disposed along the bottom to cushion the blow of exploding torpedoes.

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# CAR CONDUCTOR HAS RIGHT LEG BROKEN

Accident Occurs at Third and Main Streets. He Is Adjusting His Trolley.

E. A. Wilber, of 29 South Robinson Street, a conductor in the employment of the Virginia Railway and Power Company, is in Grace Hospital with his right leg broken. He was struck by Main Street car No. 122, in charge of Motorman W. N. Curville and conductor L. T. Spence. The accident occurred at 6:18 o'clock last night at the corner of Third and Main Streets.

Mr. Wilber alighted from his car, Main Street car No. 108, and went back to adjust his trolley. Just as he stepped from behind his car, the other car came by from the opposite direction and struck him. He was knocked down and badly bruised in addition to having his leg broken.

Motorman H. F. Hall secured assistance and the injured man was made comfortable until an ambulance in charge of the Virginia Hospital, in charge of Dr. Green, arrived. Mr. Wilber was removed to the hospital at once. He was said last night to be resting comfortably.

According to those who witnessed the accident it was unavoidable.

**MUTE ON LATEST RETURNS**  
 Hughes and Wilcox Persist in Avoiding Official Figures Before Acknowledging Defeat.

NEW YORK, November 16.—Both Charles E. Hughes and Republican National Chairman Wilcox today were mute on the latest California returns, which indicate that President Wilson will retain his plurality. They persist in awaiting the officially completed returns before acknowledging defeat.

Chairman Wilcox received a sheaf of telegrams urging a recount in California, New Mexico, New Hampshire and other close States. He said he would not act on the suggestions unless absolute proof of fraud were furnished.

Mr. Hughes and Chairman Wilcox start for Lakewood, N. J., tomorrow.

**DEATHS IN VIRGINIA**  
 A. H. De Jarnette.  
 Alexander Herndon De Jarnette died on Saturday at his home, "Springdale," Caroline County, after a long illness. He is survived by his wife, who was Miss Fenton Morton, and three children, Mrs. J. L. Hunter, Miss Mary H. and J. M. De Jarnette.

**FUNERAL OF L. MARVIN WILBER.**  
 The funeral of L. Marvin Wilber, thirty-five years old, who died in El Paso, Texas, Sunday, will be conducted from the residence of his sister, Mrs. W. T. Ems, 3018 East Broad Street, this afternoon at 3 o'clock. The funeral will be in Hollywood Cemetery. Friends and relatives are invited to attend.

**James J. Offield.**  
 James J. Offield, of Lydia, this county, died yesterday, aged forty-one years. Mr. Offield is survived by his mother, three sisters, Mrs. John F. Breeden, of Stony Point; Mrs. Humie (Hendry) of Rossmore; and Mrs. Kelly Breeden, of Staunton, and one brother, Jerry Offield, of Hagerstown, Md.

**Richard Woolfrey.**  
 HARRISONBURG, Va., November 16.—Richard Woolfrey, sixty years old, died last night west of Harrisonburg. He was a native of Orange County. Surviving him are his wife, who was Miss Martha Jane de Vler, and six children.

**Funeral of L. Marvin Wilber.**  
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